



## Alliances Program

### Integrations and Interoperability

This program is for our peers in the industry, companies who understand the importance of combining functions into enhanced and cost-efficient customer offerings. The solutions cover integration work, ranging from threat

information exchange to joint API development. We are keen to promote other companies with solid products which can be used to improve customer cyber security services and proficiency.

### Alliance Opportunities

Here are some examples of alliances opportunities:

- Hybrid solutions: integration and communication between on-premise solutions and our service creating an automated self-learning on-demand cloud mitigation solution
- Analytics and SIEM systems: automated sharing and exchange of data and events
- Threat Data and Feeds: our threat intelligence relies on data from public and selected sources plus our own systems
- OEM, ISP, system integrator or consultant company: embed a branded cloud threat protection in your offering to quickly get to market with new revenue streams, and receive improved insight into your customers traffic and threats

### How to become an alliance partner

Reach out to us! Send a brief description and tell us how we can complement each other. Our partner team looks forward to learning more. Contact us at [partners@baffinbaynetworks.com](mailto:partners@baffinbaynetworks.com)